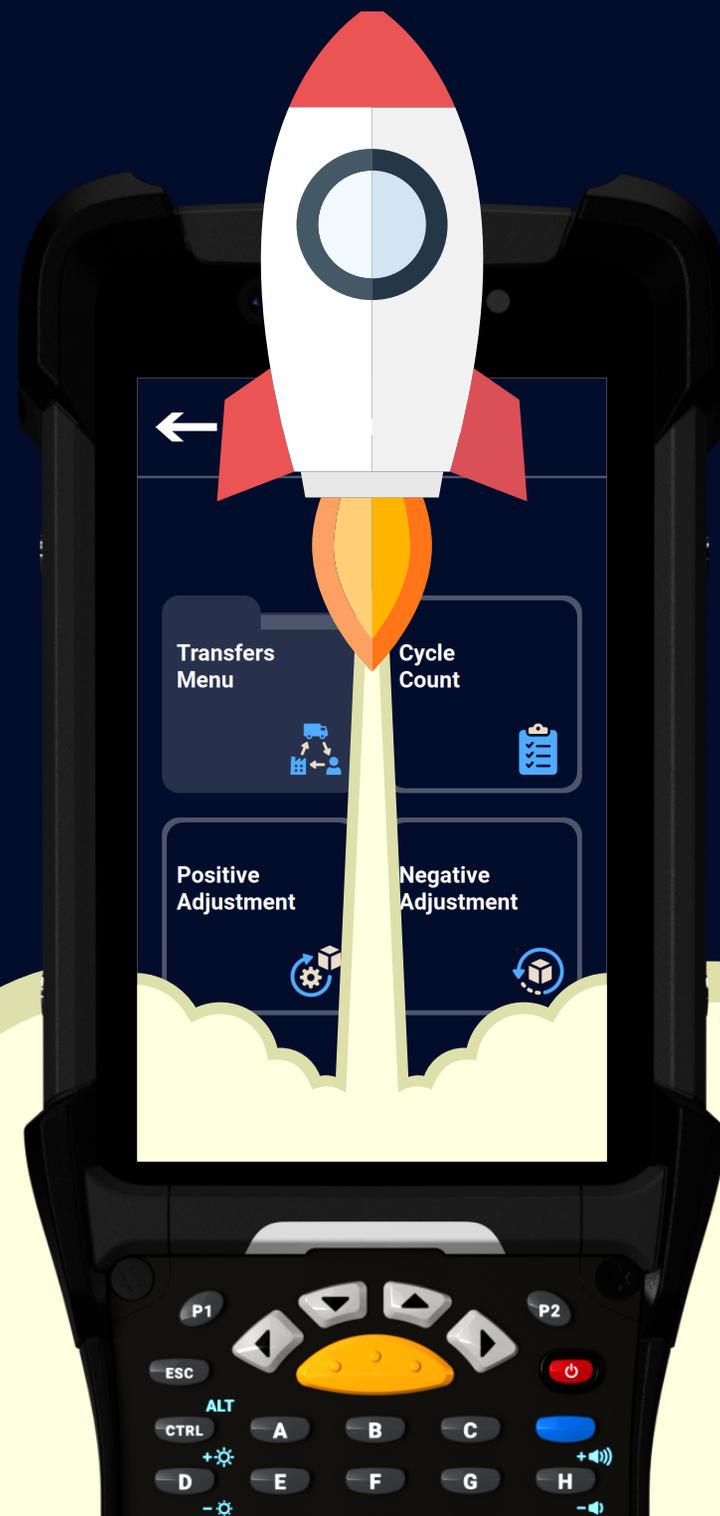


RFgen

Unlocking Your Competitive Advantage

Enhancing Efficiency, Compliance, and ROI with Mobile Barcoding for Deltek Costpoint



AN INDUSTRY BESET WITH CHALLENGES

Today's government contracting (GovCon) companies are beset by numerous challenges, internally and externally. Rising input and labor costs squeeze already thin profit margins. Meanwhile, internal inefficiencies and compliance requirements add significant pressure to the organization. Often, inventory handling practices are partly to blame. Businesses that fail to modernize their inventory management practices risk losing thousands or millions of dollars each year due to inefficiency—or going out of business entirely due to non-compliance. Therefore, GovCon organizations must continue to innovate to unlock a competitive advantage.

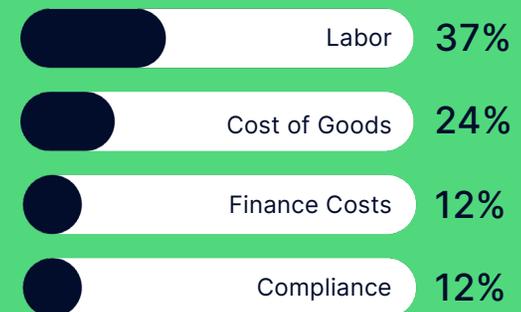
From Your Peers

To better compete, I'm having to shrink my margins. Basically, that's the only thing in my control, because the labor rates are not changing much. The rates are what they are. And the labor rates have actually gone up substantially.*

Top Inventory Challenges in GovCon*

- ▶ Low Inventory Visibility & Timeliness
- ▶ Inefficient Inventory Handling & Lost Materials
- ▶ Granular Serialized & Lot Traceability
- ▶ Non-compliance to DFARS, NDAA, ITAR, et al.

Costs Areas Affecting Businesses Most*



TRANSFORM CHALLENGES INTO COMPETITIVE ADVANTAGES

The first step to mitigating the impact of these cost challenges is to enhance inventory control and visibility with automation. Automation can enhance productivity, inventory efficiency, traceability, and compliance. One of the most highly effective automation solutions is mobile barcoding, which uses robust automation software for Deltek Costpoint to eliminate manual processes in data collection. Data can be exchanged with virtually any consumer or industrial device in real-time, greatly optimizing warehouse and manufacturing operations.

Competitive Advantages Gained from Mobile Barcoding

- ▶ Timely, accurate inventory visibility
- ▶ Highly efficient inventory handling
- ▶ Automated serialized & lot traceability
- ▶ Enhanced compliance to DFARS, NDAA, ITAR, et al.



Improving internal operation health allows businesses to pass on new levels of value to customers.

Benefits of Mobile Barcoding



99.9%

Inventory accuracy



100%

Serial and lot-level traceability to comply with government contracts



100%

Billing accuracy



30%

Reduction in direct labor costs



80%

Less training



5%+

Reduction in manufacturing downtime

THE IMPACT OF MOBILE AUTOMATION ON COSTS

Improving operational health isn't limited to performance. Mobile barcoding can also address cost pressures. Consider the impact of errors and poor inventory visibility on your operations. How do they affect production? What is the cost impact on inventory, production time, auditing time, labor, and customer satisfaction? Is suboptimal efficiency holding back growth? If those inefficiencies were greatly reduced or eliminated, how much additional value could be passed on to customers, differentiating your organization against competitors? Mitigating these hindrances with automation is key to financial success.

Your Competitive Advantage

With Mobile Barcoding



Employee Satisfaction



Improved Margins



Reduce Lost Sales



Customer Satisfaction



FIND YOUR ROI

Learn how to uncover hidden ROI in your operations with the in-depth guide, **Investing in Warehouse Automation: How to Evaluate Cost-Savings and ROI.**

Download Now



IS YOUR COMPETITIVE ADVANTAGE STRONG ENOUGH?

Only 55% of GovCon manufacturers have automated inventory processes. That means the other 45% have already fallen behind the competition. Now is the time to enhance inventory management and manufacturing with mobile barcoding, streamlining operational efficiency and elevating customer service. For 40 years, RFgen Software has been delivering digital inventory solutions to companies around the globe. Armed with unparalleled experience and expertise, our senior consultants understand Deltek Costpoint, the challenges you face, and how to solve them. Contact RFgen today to unlock your competitive advantage with Deltek's most recommended barcode solution.

For more information, contact:

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