Top 20 Unrestricted Federal Business Opportunities for FY 2017

GovWin from Deltek

October 2016

Deltek Federal Information Solutions

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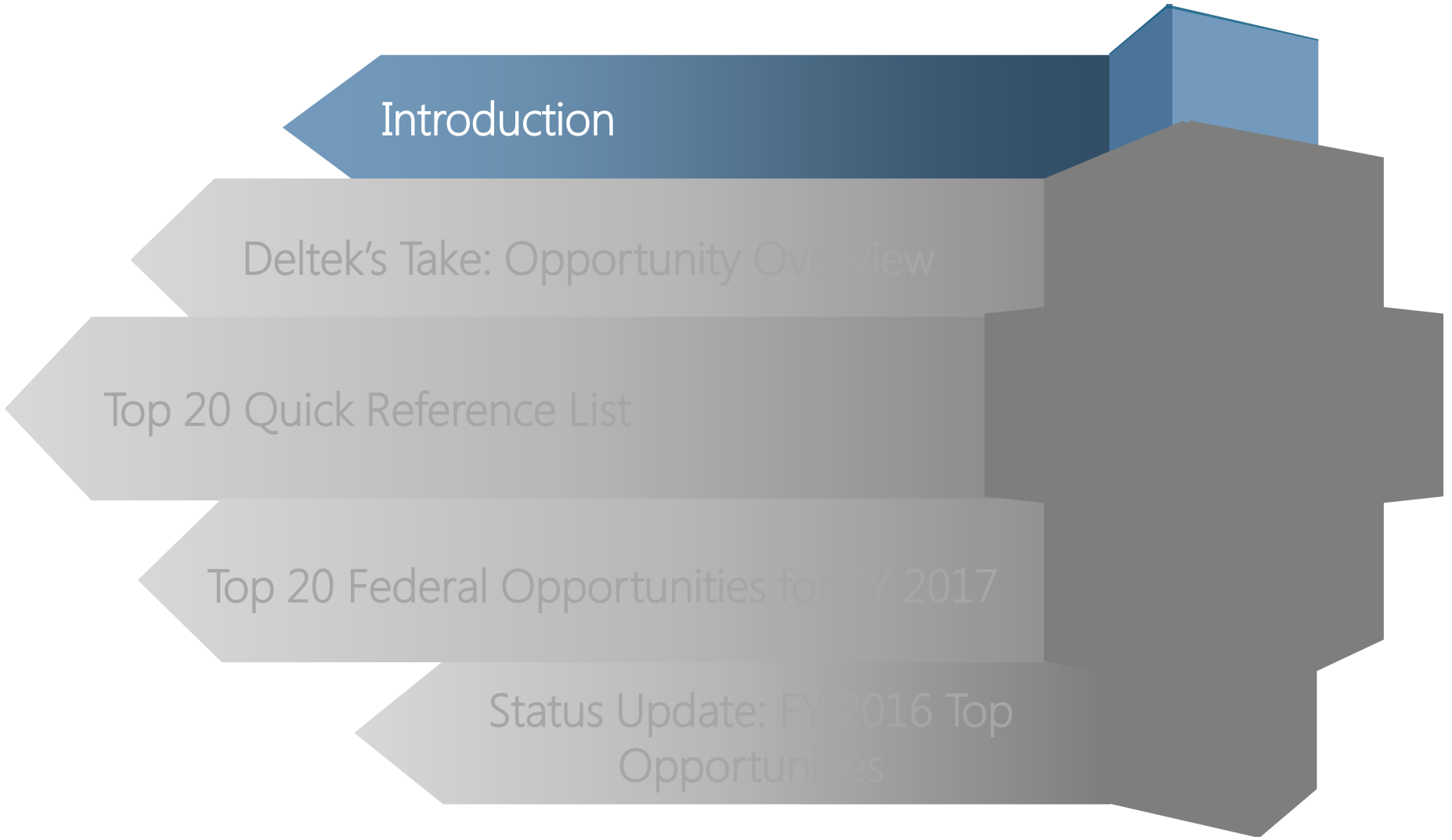
Introduction



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Purpose of This Report

Every October, Deltek identifies and assesses the top 20 federal contract opportunities for the new fiscal year.

The FY 2017 Top 20 opportunities total contract value is more than $344B, consisting of prime contract opportunities from a variety of agencies and industry segments.

This report reveals key trends and patterns in the procurements as compared to prior years to assist vendors in their business development.

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Report Methodology

Scope

- Drawn from Deltek's GovWin IQ Federal Opportunities database tracking more than 16,000 active opportunities
- Vetted by Deltek's team of analysts to identify bellwether opportunities for the coming fiscal year
- Determined by total expected contract value or the anticipated ceiling value
- Estimated solicitation dates in fiscal year 2017

Things to Remember

- Deltek RFP estimate dates are based on our analysis of the earliest potential RFP release date by the government to ensure industry does not miss any procurement activity. As a result, dates will frequently shift as the government solidifies its acquisition plans.
- The assigned values may vary between published values, government estimates and Deltek estimated values. For its estimated values, Deltek reports the highest possible contract value for any opportunity.
- The report is intended to be viewed in presentation mode for better readability and hyperlink enablement.

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Opportunity Overview

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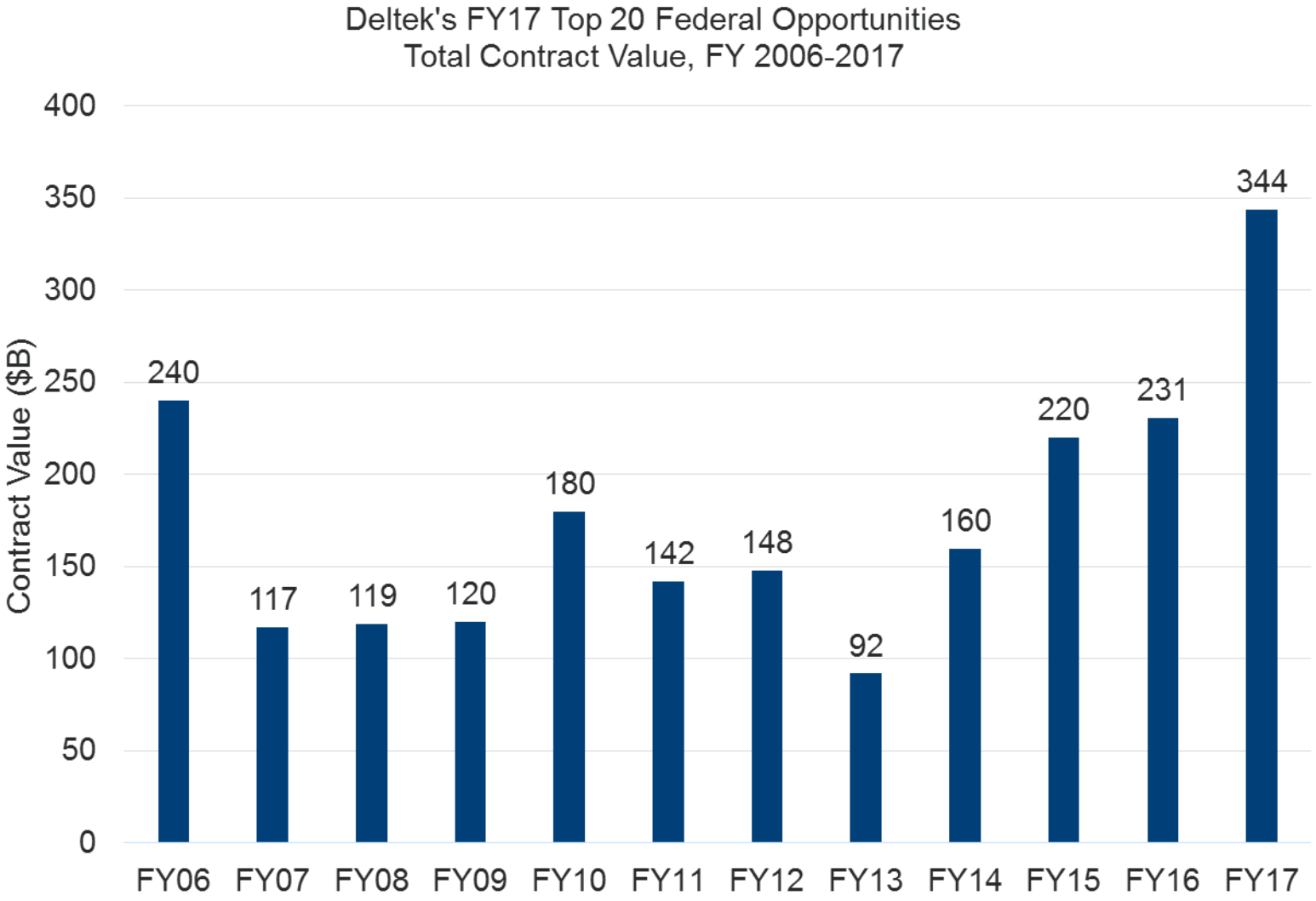
Total Value of Top 20 Federal Opportunities Is Up in FY 2017

Deltek's Take

FY 2017 Top 20 Opportunities Total More Than $344 Billion

- The FY 2017 Top 20 Federal Opportunities offer $344B in total contract value, representing:
  - The highest value of the past twelve fiscal years
  - A continued increase from a low in FY 2013 of $92.2B
  - A $113B increase over the FY 2016 Top 20 combined contract value of $231B
  - The lowest value opportunity on this year's list is $2.3B



Source: Deltek

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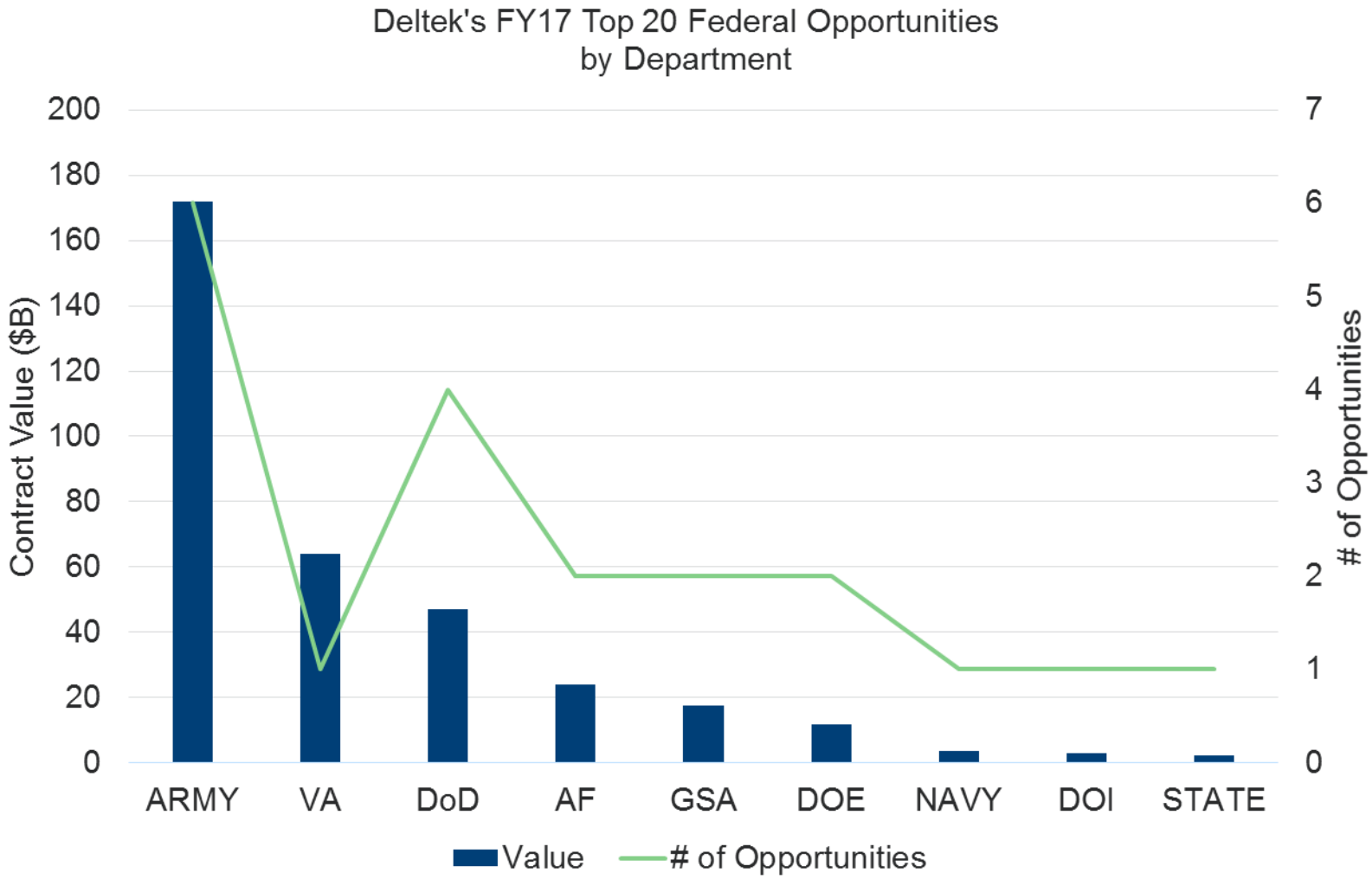
Defense Is Top in Value and in Number of Opportunities

Deltek's Take

Defense Opportunities Represent 71% of the FY 2017 Top 20 Total Contract Value

- FY 2017's total combined value of the thirteen top Defense opportunities is $246B, $169B more than last year.
- Six of the thirteen Defense opportunities are Department of the Army opportunities. They represent 69% of the value of all Defense opportunities.



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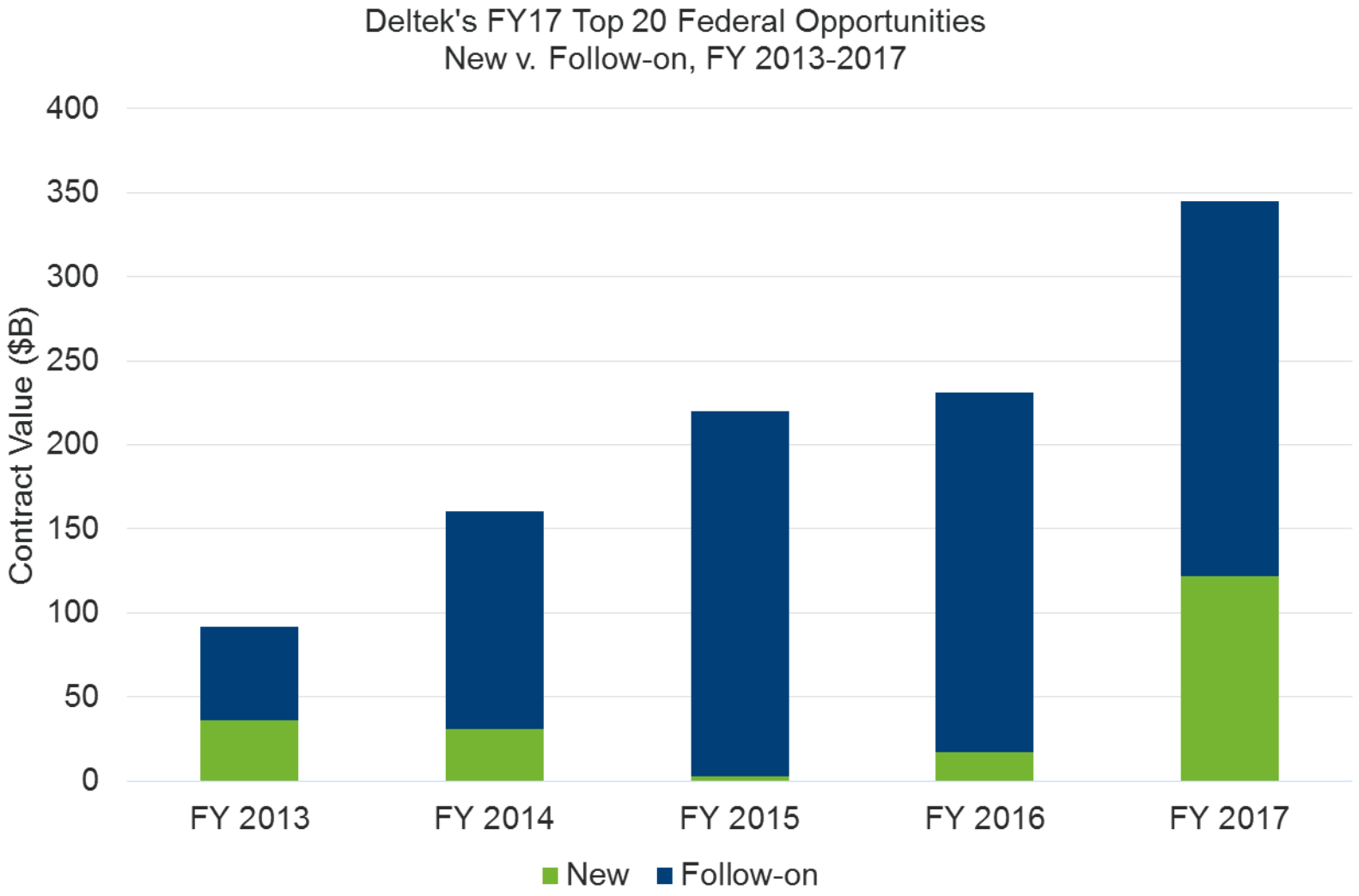
Follow-ons Continue to Dominate in FY 2017

Deltek's Take

Follow-on Opportunities Account for 64% of the FY 2017 Top 20 Total Contract Value

- The Department of Defense, Air Force, VA and GSA combined have 7 new requirements totaling $122B.
- Follow-ons this year range from traditional recompetes like Army's LOGCAP V, to consolidations of one or more contracts like DoD's IAC MAC, and de-consolidations such as Army's Warfighter Focus program into the ATMP and ETSC opportunities.



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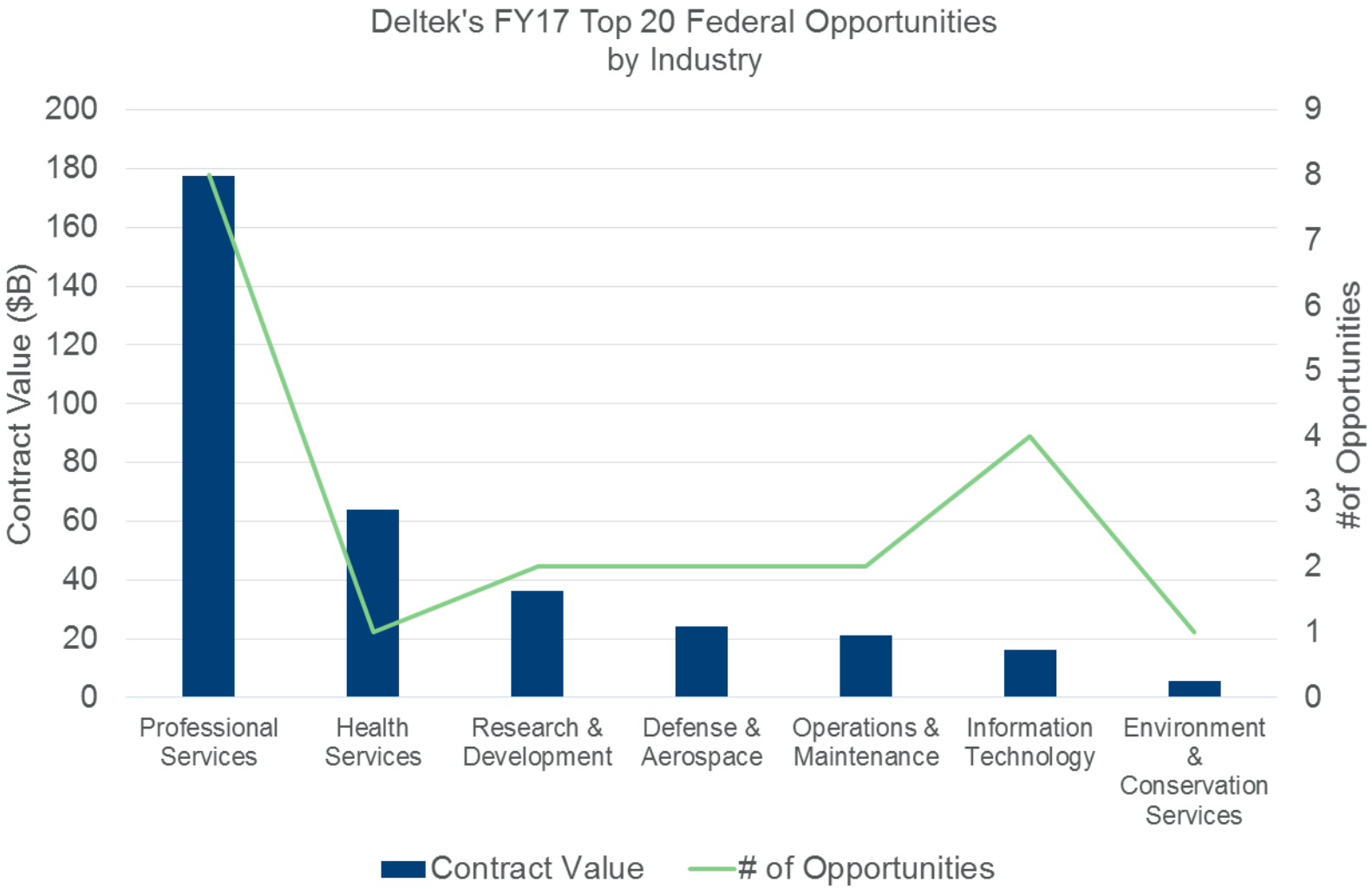
Professional Services Leads in Value and Number of Opportunities

Deltek's Take

Professional Services Opportunities Total $177 Billion of the FY 2017 Top 20 Total Contract Value

- Professional Services represent 51% of the total contract value for this year's list versus just 16% of the FY16 list.
- Information Technology lead both FY15 and FY16 top opportunity reports in value and number. This year, IT has the second highest number of opportunities but represents only 4% of the total contract value.



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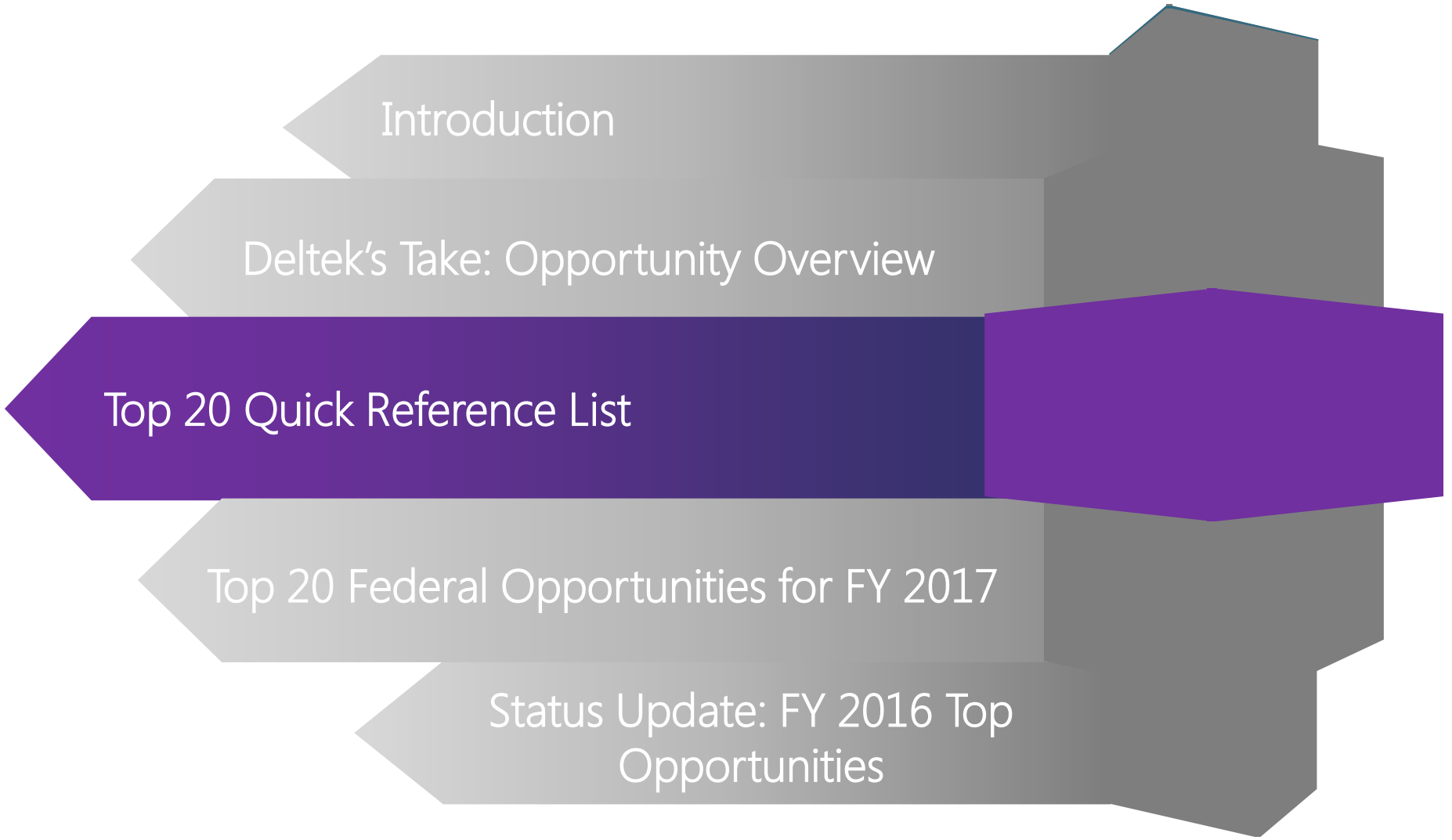
Top 20 Quick Reference List



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FY 2017 Top 20 Quick Reference List

RANK	AGENCY	PROGRAM NAME	RFP DATE	AWD DATE	EST. VALUE	GovWin IQ ID
1	Army	Logistics Civil Augmentation Program V (LOGCAP V)	1/2017	11/2017	150B*	103689
2	VA	Community Care Network (CCN)	1QFY2017*	4/2017*	64B	131465
3	DoD	Information Analysis Centers Multiple Award (IAC MAC)	12/2016	10/2018	28B	138981
4	Air Force	Advanced Pilot Training Family of Systems Program (APT-TX)	12/2016*	12/2017*	16.3B	54861
5	GSA	Federal Strategic Sourcing Initiative Building Maintenance and Operations Zones 2 Through 6 (BMO)(FSSI)	10/2016*	1/2017*	15B	133434
6	Defense	Joint Enterprise Research Development Acquisition & Procurement OMNIBUS Contract (JE-RDAP)	10/2016*	3/2017*	8.3B	122478
7	Air Force	Joint Surveillance Target Attack Radar System Recapitalization Program (JSTARS)	10/2016*	10/2017*	7.8B	111394
8	Army	Human Resource Solutions Support Personnel Life Cycle Support Services (HRSS)(PLS)	10/2016	2/2017*	6B	80321
9	DOE	Tank Operations Contract (TOC)	7/2017*	5/2018*	6B*	105711
10	Army	Global Tactical Advanced Communication Systems and Support Services (GTACS II)	2/2017*	10/2017	6B	112036

* Deltek Estimate

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Top 20 Quick Reference List (Cont.)

RANK	AGENCY	PROGRAM NAME	RFP DATE	AWD DATE	EST. VALUE	GovWin IQ ID
11	DOE	Plateau Remediation Contract	6/2017*	6/2018*	5.7B*	105743
12	DoD	Solutions for Intelligence Analysis III (SIA III)	10/2016*	7/2017*	5.6B*	109610
13	DoD	Systems Engineering, Technology and Innovation (SETI)	3/2017*	9/2017*	5B*	123718
14	Army	Common Hardware Systems 5 (CHS-5)	11/2016*	12/2017*	3.9B	96504
15	Army	Army TADDS Maintenance Program (ATMP)	10/2016	11/2017	3.5B	107162
16	Navy	Next Generation Enterprise Network (NGEN-R)	6/2017*	6/2018*	3.5B*	125717
17	DOI	Field Communications (FIELDCOM)	11/2016*	2/12016*	3B	103056
18	GSA	USA Contact Multichannel Contact Center Services	7/2017*	3/2018*	2.5B*	103944
19	Army	Enterprise Training Services Contract (ETSC)	12/2016	7/2017	2.4B	122222
20	State	Supply Chain Management Services (STOS Logistics)	1/2017*	6/2017*	2.3B*	124867

* Deltek Estimate

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Top 20 Federal Opportunities for FY 2017

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Logistics Civil Augmentation Program V (LOGCAP V)

At a Glance

Opportunity ID: 103689

Buying Organization: Army

Solicitation Date: 1/2017 (Gov't Est)

Award Date: 11/2017 (Gov't Est)

Value: $150B (Deltek Est)

Competition Type: Full and Open/Unrestricted

Primary Requirement: Administrative, Logistics & Management

GovWin Timeline Confidence Rating

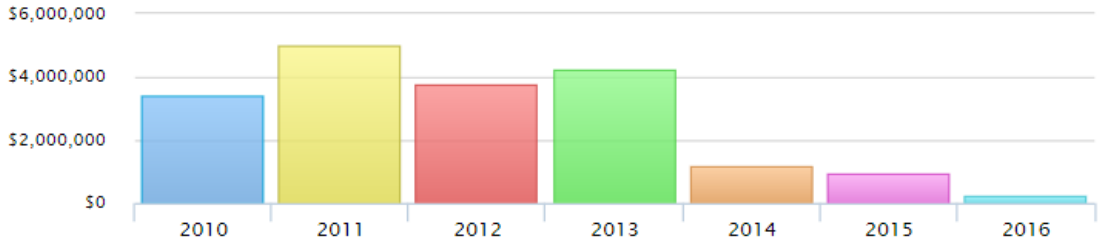
1 — 5 — 10

With the draft RFP still pending, the January 2017 RFP release identified in the Industry Day seems unlikely.

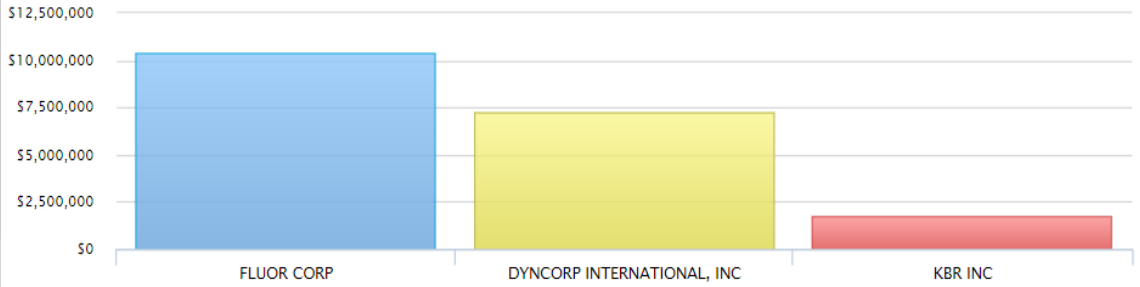
Summary

The principal objective of LOGCAP is to provide Combat Support and Combat Service Support (CS/CSS) to Combatant Commanders (COCOM) and Army Service Component Commanders (ASCC) during contingency operations. Support shall be provided throughout the full range of military operations and other operations as designated by the Army.

Spending Analysis (000s)



Competitive Analysis (000s)



Source: Deltek

What You Need to Know

- Spending to date on LOGCAP IV is $19.4B, 13% of the $150B ceiling
- There are 3 Large Business incumbents, DynCorp, KBR and Fluor
- The Global Logistics and Support Services (GLASS) contract, held by Jacobs Engineering, provides planning and support to LOGCAP (GovWin IQ Opp ID # 122357)
- 3 Task Areas:
  - Supply Operations,
  - Field Services,
  - Other Operations and Services
- A Sources Sought was released in May 2016
- A Draft solicitation anticipated in August 2016 has been delayed. The contracting office has not established a new estimated release date for the draft.

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Community Care Network (CCN)

At a Glance

Opportunity ID: 131465

Buying Organization: Veterans Affairs

Solicitation Date: 10/2016 (Deltek Est)

Award Date: 04/2017 (Deltek Est)

Value: $64B (Gov't Est)

Competition Type: Full and Open/ Unrestricted

Primary Requirement: Health Care

GovWin Timeline Confidence Rating

1 — 6 — 10

The government has provided an estimated release date, but only narrowed it down to Q1 FY 2017.

Summary

The VA's Community Care Network is planned to consist of licensed healthcare providers as well as healthcare practitioners to provide medical, surgical, complementary and integrative services, durable medical equipment, pharmacy and dental services. Requirements include uploading and maintaining enrollment and eligibility information; maintaining referrals and authorizations; establishing and maintaining a network of high-performing licensed healthcare providers as well as healthcare practitioners to deliver patient-centered care.
Services are required on a national basis to include Puerto Rico, Guam, the U.S. Virgin Islands, American Samoa, and the Commonwealth of the Northern Mariana Islands.

New

Deltek has confirmed that this is a new requirement; therefore, there are no incumbents. This is an effort to consolidate and streamline community care, which had been highly fragmented and disjointed, according to a VA report to Congress.

What You Need to Know

- 2- 5 awards are anticipated
- An 8-year contract (5-year base with 3 year option) is expected
- The nation has been split into four Community Care Regions. Proposals can be submitted for one or more regions, but the proposal must cover the entire (not partial) region
- Initial operational capability (IOC) is required within 6 months after contract award, with full operational capability (FOC) within 12 months after contract award
- In addition to improved customer service, vendors are expected to use tools and practices to drive efficiencies, costs savings, and a positive Veteran experience
- The VA hopes that CCN will become the preferred vehicle used by the agency when purchasing community care

Source: Deltek

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Information Analysis Centers Multiple Award Contract (IAC MAC)

At a Glance

Opportunity ID: 138981

Buying Organization: Defense

Solicitation Date: 12/2016 (Gov't Est)

Award Date: 10/2018 (Gov't Est)

Value: $28B (Gov't Est)

Competition Type: Small Business Set-Aside, Full and Open/Unrestricted

Primary Requirement: Research and Development

GovWin Timeline Confidence Rating

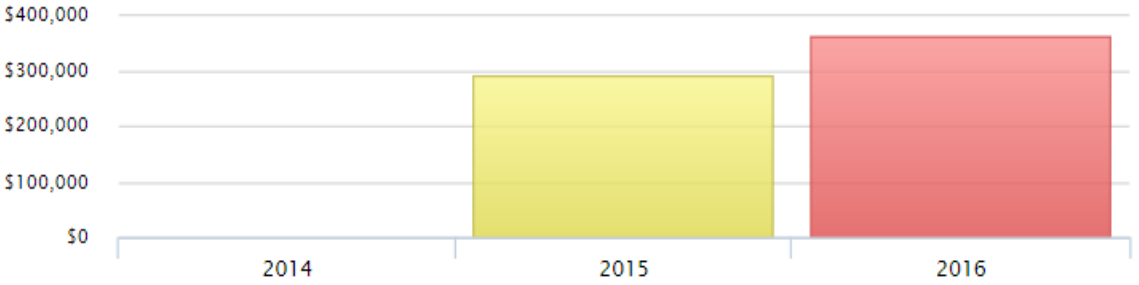
1 — 4 — 10

The government has been radio silent since June 2016 when it gave a Dec 2016 RFP projection.

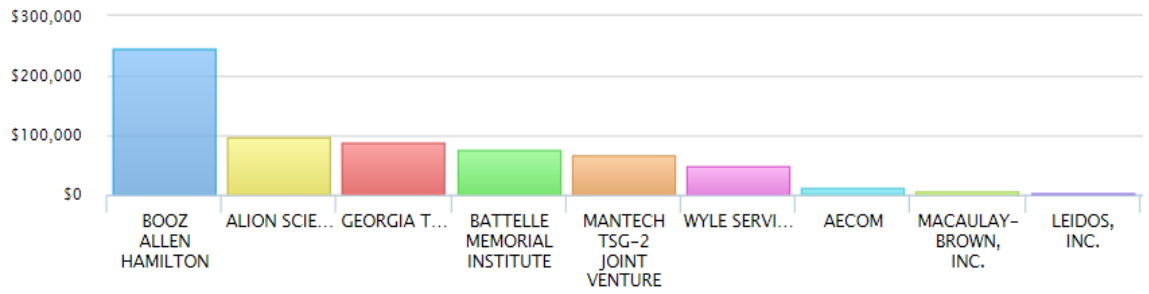
Summary

The Information Analysis Centers Multiple Award Contract (IAC MAC) will be a multiple award, indefinite delivery/indefinite quantity (IDIQ) task order contract to support Research and Development (R&D) and Advisory and Assistance Services related to R&D efforts. This requirement supports the Department of Defense's Better Buying Power initiative.

Spending Analysis (000s)



Competitive Analysis (000s)



Source: Deltek

What You Need to Know

- IAC MAC is the recompete of 3 existing contracts:
  - Homeland Defense TAT
  - Defense Systems TAT
  - Cyber Security TAT
- A 10-year contract is anticipated
- 3 award pools are anticipated for a combined 18 contract awards
  - Pool 2 will be Set-Aside for Small Business
- A Best Value Tradeoff Source Selection process is planned
- 117 companies attended June 2016 industry day
- A Top Secret clearance is required prior to award
- The Gov't intends to use On-Ramps
- A Draft RFP is estimated in Fall 2016

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Advanced Pilot Training Family of Systems Program (APT T-X)

At a Glance

Opportunity ID: 54861

Buying Organization: Air Force

Solicitation Date: Q1FY2017 (Gov't Est)

Award Date: 12/2017 (Deltek Est)

Value: $16.3B (Gov't Est)

Competition Type: Full and Open/Unrestricted

Primary Requirement: Defense & Aerospace

GovWin Timeline Confidence Rating

In August, the government gave a target RFP release of Q1 FY 2017. With more drafts of solicitation sections expected, Q1 seems optimistic.

Summary

The Advanced Pilot Training (APT) Program will replace the T-38C used in a number of the Air Force's training programs. Programs include the Specialized Undergraduate Pilot Training (SUPT) advanced phase fighter and bomber track and in the Introduction to Fighter Fundamentals (IFF) course, Pilot Instructor Training (PIT), Euro-NATO Joint Jet Pilot Training Undergraduate Pilot Training (ENJJPT UPT), ENJJPT PIT, and ENJJPT IFF. The APT Program will provide student pilots with the foundational flying skills and core competencies required to transition into current generation fighters and bombers aircraft.

New

Deltek has confirmed that this is a new requirement; therefore, there are no incumbents

What You Need to Know

- A single award, 16 year contract is anticipated
- A Best Value source selection is contemplated. All factors weighed equally: Technical Performance and Risk, Past Performance and Price
- The maximum aircraft quantities is 473 and maximum quantity for ground based training systems is 120
- The Contract Type is Firm Fixed Price, Fixed Price Incentive, Indefinite Delivery Indefinite Quantity, Time and Materials
- The first Sources Sought notice was issued March 2009. Since then, more than 10 Sources Sought/Market Survey/RFI-type requests have been issued

Source: Deltek

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AEC Federal Strategic Sourcing Initiative Building Maintenance and Operations Zones 2 Through 6 (BMO SB)(FSSI)

At a Glance

Opportunity ID: 133434

Buying Organization: GSA

Solicitation Date: 10/2016 (Deltek Est)

Award Date: 1/2017 (Deltek Est)

Value: $15B (Gov't Est)

Competition Type: Full and Open / Unrestricted

Primary Requirement: Operations and Maintenance

GovWin Timeline Confidence Rating

The contract office is indicating that the solicitation will be released in the "very near future ."

Summary

The General Services Administration (GSA)'s Building Maintenance and Operations (BMO) strategic sourcing solution is a comprehensive and flexible solution covering all high-demand BMO services. It is an open market, multiple-award, indefinite delivery, indefinite quantity (MA-IDIQ), government-wide contract vehicle supporting the strategic sourcing initiative to reduce costs and drive efficient purchasing by federal agencies. BMO provides a total solution to maintain and operate federal buildings and assets.

New

Deltek has confirmed that this is a new requirement; therefore, there are no incumbents.

What You Need to Know

- GSA looks to establish a Multiple Award Indefinite Delivery / Indefinite Quantity (MA-IDIQ), Firm Fixed Price (FFP), Time and Materials (T&M), Labor Hour
- 10 awards are planned: 8 awards for Operation and Maintenance Service Group and 2 awards for the Facility Support Service Group
- BMO Zone 1 was awarded in March 2016 to 9 contractors
- The Small Business Set-Aside of BMO Zones 2-6 is being solicited at the same time (Deltek Opp ID # 133411)
- GSA indicating that FSSI BMO is not replacing or duplicating the GSA Schedule 03FAC contract
- Since this is a new requirement, it is difficult to predict the amount of use these contracts will receive

Source: Deltek

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Joint Enterprise Research Development Acquisition & Procurement OMNIBUS Contract (JE-RDAP)

At a Glance

Opportunity ID: 122478

Buying Organization: Defense

Solicitation Date: 10/2016 (Deltek Est)

Award Date: 3/2017 (Deltek Est)

Value: $8.3B (Gov't Est)

Competition Type: Full and Open/Unrestricted

Primary Requirement: Research & Development

GovWin Timeline Confidence Rating

1 — 8 — 10

The contract office seemed determined to get the solicitation out in September but it slipped, so an October release seems like a good bet.

Summary

U.S. Army ACC-APG, Natick Contracting Division, on behalf of the Joint Program Executive Office for Chemical and Biological Defense (JPEO-CBD) has a requirement for the Joint Enterprise-Research, Development, Acquisition, and Production/Procurement (JE-RDAP) contract, a multiple award, Enterprise-wide Omnibus Indefinite Delivery Indefinite Quantity (IDIQ) contract vehicle. This opportunity encompasses research, development, acquisition and production/procurement of: Chemical, Biological, Radiological and Nuclear and Explosives (CBRNE) Defense Systems, Equipment, and Material; Installation Protection; Radiological/Nuclear Defense Systems, and CBRNE Information Systems.

New

Deltek has confirmed that this is a new requirement; therefore, there are no incumbents

What You Need to Know

- A second Draft RFP was released in September 2016
- A 10-year contract is anticipated
- Task Order types will include Cost Plus Fixed Fee, Cost Plus Incentive Fee or Cost, Firm Fixed Price, Fixed Price Incentive, and/or Fixed Price with Prospective Price Redetermination
- This contract will have awards in two sectors for Non Medical Services and Medical Services
- On-ramps will be considered in years 3 and 6, but an on-ramp can be conducted at any time
- Task Orders may be set aside for small business if valued at or less than $5M per year

Source: Deltek

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Joint Surveillance Target Attack Radar System Recapitalization Program Engineering Manufacturing Development (JSTARS RECAP EMD)

At a Glance

Opportunity ID: 111394

Buying Organization: Air Force

Solicitation Date: 10/2016 (Deltek Est)

Award Date: 10/2017 (Deltek Est)

Value: $7.8B (Gov't Est)

Competition Type:
Full and Open / Unrestricted

Primary Requirement:
Defense & Aerospace

GovWin Timeline Confidence Rating

1 — 3 — 10

The government appeared poised to release the RFP, but Congressional involvement has created a lot of uncertainty on this procurement's timeline.

Summary

The Department of the Air Force, Air Force Materiel Command (AFMC), Air Force Life Cycle Management Center (AFLCMC), Battle Management Directorate (AFLCMC/HB), Theater Battle Control Division (AFLCMC/HBD), Aerial Surveillance Radars Branch (AFLCMC/HBDA), has a requirement for a Joint Surveillance Target Attack Radar System Recapitalization (JSTARS Recap) program. The JSTARS Recap Weapon System solution will incorporate currently available technology to recapitalize capabilities on a smaller, more efficient airframe, thereby reducing life cycle costs of the weapon system.

New

Deltek has confirmed that this is a new requirement; therefore, there are no incumbents.

What You Need to Know

- Government discussions regarding contract type could delay solicitation by 3-to-6 months
- JSTARS is to achieve an initial operational capability (IOC) by 2024/2025
- A best value full trade-off source selection is expected based upon an integrated assessment of Technical/Technical Risk, and Cost/Price
- A single award is planned
- Considered a new requirement, however, multiple pre-EMD contracts were awarded to carry through Risk Reduction work and System Requirements Review (SRR) for the JSTARS Recapitulation program
  - JSTARS Recap EMD represents the stage after Pre-EMD
- The place of performance is the Air Force Life Cycle Management Center/HBR at Hanscom Air Force Base

Source: Deltek

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Human Resource Solutions Support Personnel Life Cycle Support Services (HRSS)(PLS)

At a Glance

Opportunity ID: 80321

Buying Organization: Army

Solicitation Date: 10/2016 (Gov't Est)

Award Date: 2/2017 (Deltek Est)

Value: $6B (Gov't Est)

Competition Type: Small Business Set-Aside, Full and Open/Unrestricted

Primary Requirement: Administrative, Logistics & Management

GovWin Timeline Confidence Rating

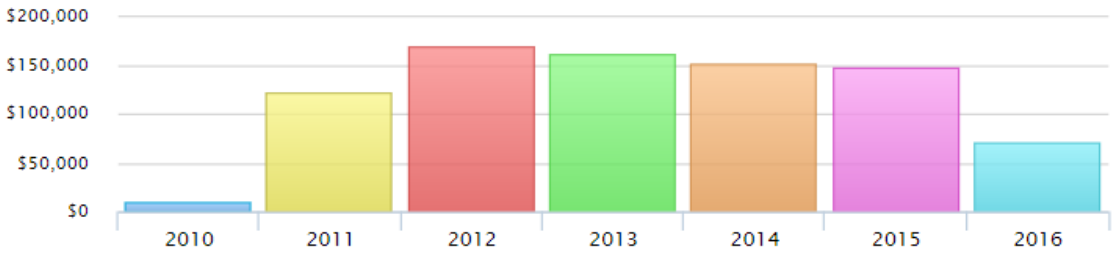
1 — 9 — 10

The government reaffirmed plans to release the RFP in October 2016.

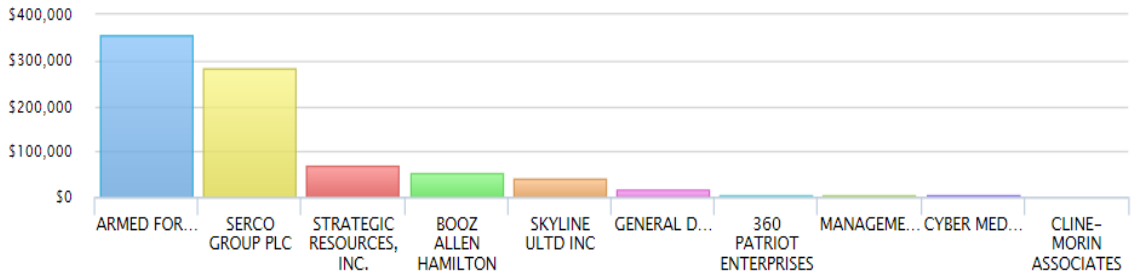
Summary

The Department of Army, Program Executive Office Enterprise Information Systems (PEO EIS), Human Resources (HR) Solutions Program Directorate has a requirement for Personnel Life Cycle Support Services. These services shall consist of providing support to needs such as Well-Being programs, transition processes, records and forms maintenance and processing, support to HR offices, or offices performing HR functions in all areas of HR operations and incidental IT support.

Spending Analysis (000s)



Competitive Analysis (000s)



Source: Deltek

What You Need to Know

- This represents a recompete of the Personnel Services and Support (PSS) and Studies and Analysis (S&A) contracts
- Spending to date on PSS and S&A is $828M, 21% of combined incumbent $3.9B ceiling
- There are 24 incumbents, however the top 2 vendors combined represent 76% of reported obligations
- A draft was released in August 2016
- A 10-year contract with 12-16 awardees is anticipated. A minimum 6 to small business
- Award are expected to be based on Best Value. Factors: Technical, Price/Cost, Past Performance
- The gov't will evaluate usage after 2 years of ordering, then annually thereafter. Results may determine need for an on ramp / off ramp
- HRSS R-MAS is the Small Business Set-Aside contract to fulfill human resources support (ID: 89200)

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Tank Operations Contract (TOC)

At a Glance

Opportunity ID: 105711

Buying Organization: Energy

Solicitation Date: 07/2017 (Deltek Est)

Award Date: 06/2018 (Deltek Est)

Value: $6B (Deltek Est)

Competition Type: Full and Open/ Unrestricted

Primary Requirement: Operations & Maintenance

GovWin Timeline Confidence Rating

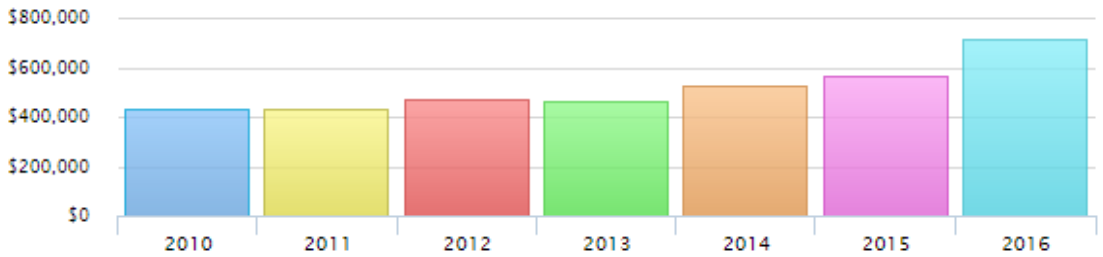
1 — 5 — 10

The draft isn't expected until Q2 FY 2017. Based on anticipated scope changes, Deltek anticipates a Q4 release date

Summary

The Department of Energy, Environmental Management Office, on behalf of the Office of River Protection (DOE-ORP), has a requirement to furnish safe, compliant, cost-effective and energy-efficient services to further the DOE-ORP mission to store, retrieve, and treat Hanford tank waste, to store and dispose of treated waste, and to close the Tank Farm waste management areas to protect the Columbia River.

Spending Analysis (000s)



Competitive Analysis (000s)

Washington River Protection Solutions is the only incumbent.

What You Need to Know

- Washington River Protection Solutions (WRPS) is the incumbent and has held the contract since May 2008. WRPS is a limited liability corporation (LLC) owned by AECOM and Atkins
- Incumbent contract set to expire September 30, 2018
- Total reported spending since FY 2008 is $4.4B
- A 10-year contract is expected
- WRPS received a Very Good rating on its FY2015 Award Fee Determination Scorecard, receiving 88% of the award fee
- A draft RFP is anticipated to be issued in Q2 FY2017

Source: Deltek

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Global Tactical Advanced Communication Systems and Support Services (GTACS II)

At a Glance

Opportunity ID: 112036

Buying Organization: Army

Solicitation Date: 2/2017 (Deltek Est)

Award Date: 10/2017 (Gov't Est)

Value: $6B (Gov't Est)

Competition Type: Small Business Set-Aside, Full and Open/Unrestricted

Primary Requirement: Information Technology

GovWin Timeline Confidence Rating

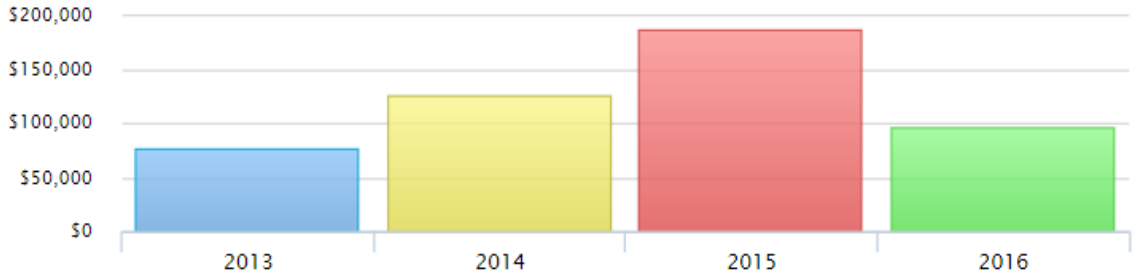
1 — 6 — 10

The government is still working to get a draft out. Q2 2017 seems like the earliest and best case scenario for an RFP release.

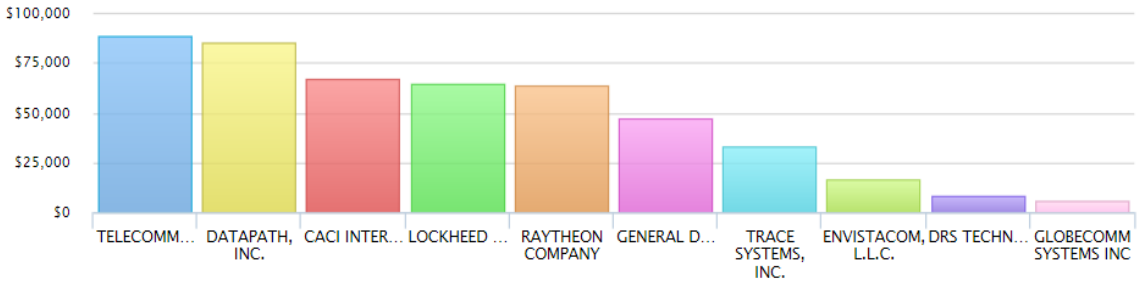
Summary

The Department of the Army, Assistant Secretary for Acquisition, Logistics, and Technology, Program Executive Office Command, Control, Communications-Tactical (PEO C3T), Special Projects Office (SPO), Northeast Regional Response Center (NRRC) at Fort Dix, NJ, has a continuing requirement for experienced providers of turn-key systems and associated support services for the Warfighter Tactical Communications Systems and Services (WTCSS).

Spending Analysis (000s)



Competitive Analysis (000s)



Source: Deltek

What You Need to Know

- Spending to date on GTACS is $485M, 4% of the $10B ceiling
- There are 20 incumbents on the existing program
- The Draft RFP has been delayed and the government has not indicated a new timeframe
- GTACS has a 5-year, $10B ceiling. GTACS II is expected to be reduced to a 5-year, $6B ceiling
- Awards are expected to be based on Best Value Trade Off. Factors in order of importance: Corporate Experience, Past Performance, Small Business and Cost/Price
- There are three functional areas: R&D, Production and Deployment and Sustainment through Disposal. Offerors may bid on one or all three
- At least 10 of the potential 30 awards will be to small business

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Plateau Remediation Contract

At a Glance

Opportunity ID: 105743

Buying Organization: Energy

Solicitation Date: 06/2017 (Deltek Est)

Award Date: 06/2018 (Deltek Est)

Value: $5.7B (Deltek Est)

Competition Type: Full and Open/ Unrestricted

Primary Requirement: Environment & Conservation Services

GovWin Timeline Confidence Rating

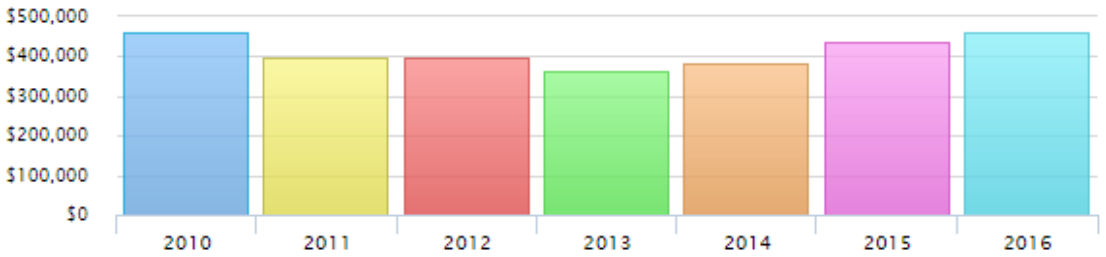
1 — 4 — 10

The government has been silent since June when it projected a Draft RFP in Q1 FY 2017.

Summary

The Department of Energy, Richland Operations Office has a continuing requirement for a contractor to perform remediation activities in the Central Plateau at the Hanford Site. Among required tasks, the contractor shall provide base operations needed to support Hanford cleanup, groundwater base operations, critical site infrastructure, cleanup, and complete remaining River Corridor cleanup.

Spending Analysis (000s)



Competitive Analysis (000s)

CH2M Hill Plateau Remediation Company is the only incumbent.

What You Need to Know

- CH2M Hill Plateau Remediation Company (CHPRC) is the incumbent and has held the contract since June 2008
- Total reported spending since FY 2008 is $4.8B
- A 10-year contract is expected
- Richland Operations Office (RL) is responsible for the oversight of the Hanford Site environmental cleanup
- CHPRC received an Excellent rating on its FY2015 Fee Evaluation Summary, receiving 95% of the award fee
- The Contracting Office anticipates the acquisition plan to be approved in Q1 FY2017

Source: Deltek

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Solutions for Intelligence Analysis III (SIA III)

At a Glance

Opportunity ID: 109610

Buying Organization: Defense

Solicitation Date: 10/2016 (Deltek Est)

Award Date: 7/2017 (Deltek Est)

Value: $5.6B (Deltek Est)

Competition Type: Full and Open/Unrestricted

Primary Requirement: Professional Services

GovWin Timeline Confidence Rating

1 — 2 — 10

Other than confirmation by the DIA OSBP that this will be recompeted, there's been no formal word or announcement from the government.

Summary

The Department of Defense, Defense Intelligence Agency (DIA) may have a continuing requirement for the work currently performed under the Solutions for Intelligence Analysis (SIA) contract. Requirements may include National-Level intelligence analysis, general military intelligence, intelligence planning, management, and implementation, support to deployed forces, rapid crisis response, and intelligence analysis training.

Spending Analysis

This is not a new requirement, however the Defense Intelligence Agency does not report spending to the Federal Procurement Data System, so spending on the current contracts is unavailable.

What You Need to Know

- The government is still determining acquisition strategy and has not provided an estimated RFP date.
- There are 11 awardees for SIA II: BAE, Booz Allen Hamilton, Buffalo Group, CACI, CTC, Cyberspace Solutions, L3, Lockheed Martin, Mission Essential Personnel, SAIC and Veritiss
- SIA II expires in 2017 and was for a 2-year base with 3 options years
- The first SIA contract was awarded in 2007 to 9 vendors
- 5 of the 9 awardees on SIA I hold SIA II contracts

Source: Deltek

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Systems Engineering, Technology and Innovation (SETI)

At a Glance

Opportunity ID: 123718

Buying Organization: Defense

Solicitation Date: 3/2017 (Deltek Est)

Award Date: 9/2017 (Deltek Est)

Value: $5B (Deltek Est)

Competition Type: Full and Open/Unrestricted, Small Business Set-Aside

Primary Requirement: Engineering, Scientific and Technical Services

GovWin Timeline Confidence Rating

1 — 4 — 10

The government has been silent on timing of an RFP release since an "early FY 2017" projection in June 2016.

Summary

The Systems Engineering Technology and Innovation (SETI) contract vehicle will provide a suite of engineering services, expertise, and support in the planning, research, development, implementation, and deployment activities for future, proposed, current, and legacy Department of Defense (DoD) and Defense Information Systems Agency (DISA) information technology (IT) capabilities, services, and systems. It will deliver IT engineering support services throughout the entire acquisition lifecycles of DoD and DISA solutions, systems, and system components.

New

Deltek has confirmed that this is a new requirement; therefore, there are no incumbents

What You Need to Know

- The government anticipates making multiple awards
- SETI will include 8 Task Areas: Systems Engineering, Design and Analysis, Systems Architecture, Software Design and Development, Systems Integration, Systems Test and Evaluation, Systems Deployment and Life Cycle Engineering and Special Systems Engineering Requirements
- A 10-year contract is expected
- The government had plans to release a draft RFP in early FY17
- SETI, with its focus on design and development will complement DISA's ENCORE III contract vehicle, which implements and sustains existing IT capabilities

Source: Deltek

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Common Hardware Systems 5 (CHS-5)

At a Glance

Opportunity ID: 96504

Buying Organization: Army

Solicitation Date: 11/2016 (Deltek Est)

Award Date: 12/2017 (Deltek Est)

Value: $3.9B (Gov't Est)

Competition Type: Full and Open/Unrestricted

Primary Requirement: IT Services

GovWin Timeline Confidence Rating

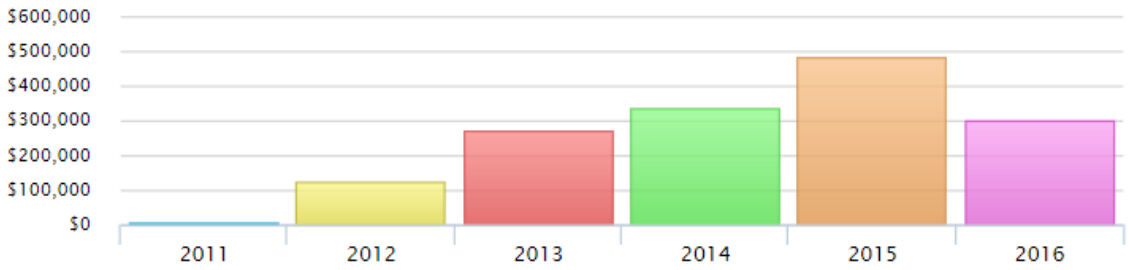
1 — 8 — 10

An updated draft RFP was just released. Q1 FY 2017 seems like a reasonable expectation for release of the final RFP.

Summary

The Department of the Army, Assistant Secretary of Acquisition, Logistics, and Technology (ASAALT), PEO Command, Control, and Communications Tactical (PEO C3T), PM Command Posts, has a continuing requirement to improve interoperability and connectivity on the battlefield by providing hardware, software, professional services and computer processing, storage and display technology to create an integrated system of battlefield processors.

Spending Analysis (000s)



Competitive Analysis

Single Award

The contract was awarded to General Dynamics in 2011

Source: Deltek

What You Need to Know

- Spending to date on CHS-4 is $1.4B, 40% of $3.7B ceiling
- The current contract held by General Dynamics received an extension in 2016 for 12 months with 2 six month options (2018)
- A 5-year contract is expected
- CHS-5 is experiencing delays due to market research to ensure a competitive follow on:
  - 1 industry day,
  - 2 market surveys and
  - Multiple draft RFP revisions
- Best Value award evaluation based on technical, past performance, price and Small Business participation factors
- A contract type of Firm Fixed Price/Cost Plus Fixed Fee is anticipated

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Army TADSS Maintenance Program (ATMP)

At a Glance

Opportunity ID: 107162

Buying Organization: Army

Solicitation Date: 10/2016 (Gov't Est)

Award Date: 10/2017 (Gov't Est)

Value: $3.5B (Gov't Est)

Competition Type: Full and Open/Unrestricted

Primary Requirement: Engineering, Scientific and Technical Services

GovWin Timeline Confidence Rating

With multiple draft revisions released as recently as September, a Q1 FY 2017 RFP release looks very likely.

Summary

The Department of the Army, Assistant Secretary for Acquisition, Logistics and Technology, Program Executive Office for Simulation, Training and Instrumentation (PEO STRI), Program Manager Field OPS has a continuing requirement for lifecycle management sustainment, and related training services of fielded Training Aids, Devices, Simulators, and Simulations (TADSS) and ranges in support of the U.S. Army's Training Services Support worldwide enterprise (TSS Enterprise).

Spending Analysis

Work is currently procured through the Warfighter Focus contract, which will be deconsolidated for the follow-on. ATMP is one of several opportunities created through this de-consolidation. Spending analysis unique to ATMP is unavailable.

Source: Deltek

What You Need to Know

- A single, 7 year award is expected
- The government intends to award 28 Task Orders following award of the basic Contract
- A Best Value award is expected with factors in order of importance: Technical Management Information System (MIS), Management, Past Performance, Small Business Participation Plan, and Price
- The incumbent contract, War Fighter Focus (WFF), is being recompeted via multiple opportunities.
- Additional WFF opportunities with FY17 RFP dates: ETSC (ID: 122222), TRIOSS (ID: 126929), LCPM (ID: 118306), JRTC (ID: 137418), JMRC (ID: 137424), NTC (ID: 137421), MTCCS (ID: 129063), UAS (ID: 132583), CIO-G6 (ID: 132663) and HTASC (ID: 132609)

Source: Deltek

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Next Generation Enterprise Network (NGEN-R)

At a Glance

Opportunity ID: 125717

Buying Organization: Navy

Solicitation Date: 6/2017 (Deltek Est)

Award Date: 6/2018 (Deltek Est)

Value: $3.5B (Deltek Est)

Competition Type: Undetermined

Primary Requirement: Information Technology

GovWin Timeline Confidence Rating

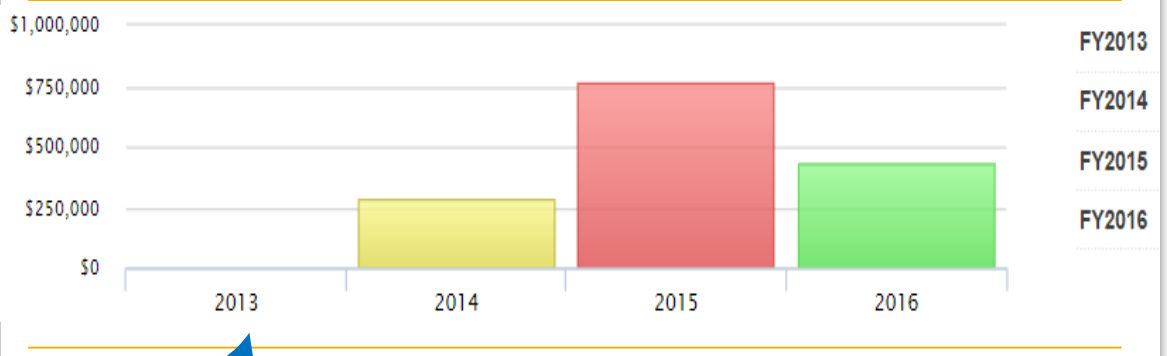
1 — 2 — 10

With the government just processing RFI responses and no stated acquisition timeline yet, Deltek is just providing a best guess on the RFP release date.

Summary

The Department of the Navy (DON), Program Executive Office for Enterprise Information Services (PEO EIS), NGEN Program Office has a continuing requirement for contractor-provided services as part of the larger Next Generation Enterprise Network (NGEN) procurement. These services will focus on end user hardware, productivity services, cloud delivery, transport, service management, and service integration.

Spending Analysis (000s)



Single Award

The contract was awarded to Hewlett Packard Enterprise in 2013

Source: Deltek

What You Need to Know

- Spending to date on NGEN is $1.4B, 41% of $3.5B ceiling
- The current contract is held by Hewlett Packard Enterprises expires in 2018
- The government still determining acquisition strategy
- The NGEN contract is a single award, however, the government anticipates making multiple awards for NGEN-R
- The value estimate based on current contract value. It's likely that the value and composition of the recompete will be changed
- The current contract reported more than 120 unique sub-awardees

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Field Communication (FIELDCOM)

At a Glance

Opportunity ID: 103056

Buying Organization: Interior

Solicitation Date: 11/2016 (Deltek Est)

Award Date: 02/2016 (Deltek Est)

Value: $3B (Gov't Est)

Competition Type: Full and Open/ Unrestricted; Small Business Set-Aside

Primary Requirement: Communications Equipment

GovWin Timeline Confidence Rating

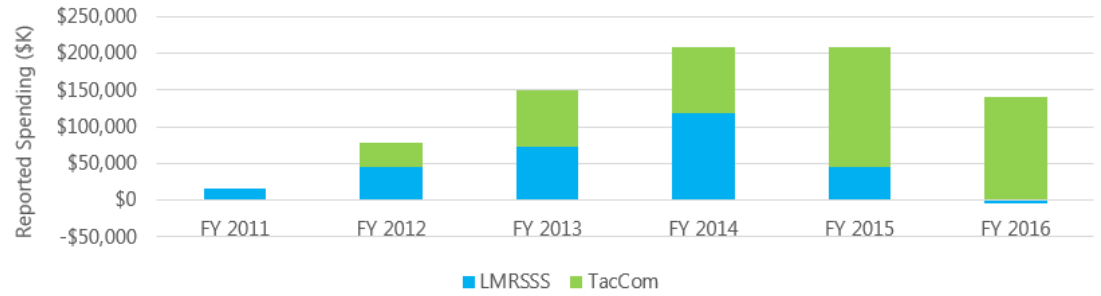
1 — 5 — 10

The government's latest estimate for RFP release is "early FY 2017".

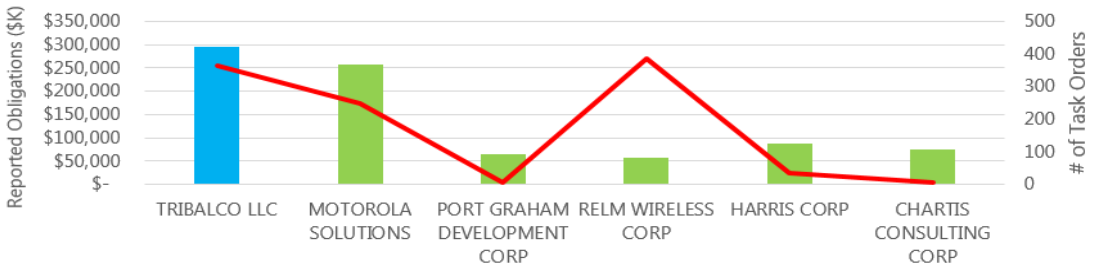
Summary

The Field Communications (FIELDCOM) contract vehicle will allow authorized users to purchase a full array of field communications commodity products, commercial services, and professional services. DOI intends the vehicle to be flexible in order to support how buyers plan, design, implement, maintain and decommission their various field communications solutions. There are three technical categories: (1) Equipment, (2) Services, and (3) Design-Build.

Spending Analysis



Competitive Analysis



Source: Deltek

What You Need to Know

- Multiple awards anticipated
- FIELDCOM will combine the DHS Enterprise Tactical Communications Equipment and Services (TacCom, Deltek Opp ID # 98326) vehicle with the existing DOI Land Mobile Radio System Support Services (LMRSSS) contract
- The Equipment and Design-Build technical categories will be competed full and open. The Services category will be set aside for small business
- Total reported spending on LMRSSS is $295M; total reported spending on TacCom is $505M
- A 7-year contract is anticipated
- While Tribalco LLC is the only incumbent for LMRSSS, there are more than 20 incumbents for DHS TacCom

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USA Contact Multichannel Contact Center Services

At a Glance

Opportunity ID: 103944

Buying Organization: GSA

Solicitation Date: 07/2017 (Deltek Est)

Award Date: 03/2018 (Deltek Est)

Value: $2.5B (Deltek Est)

Competition Type: Full and Open/ Unrestricted

Primary Requirement: Administrative, Logistics & Management

GovWin Timeline Confidence Rating

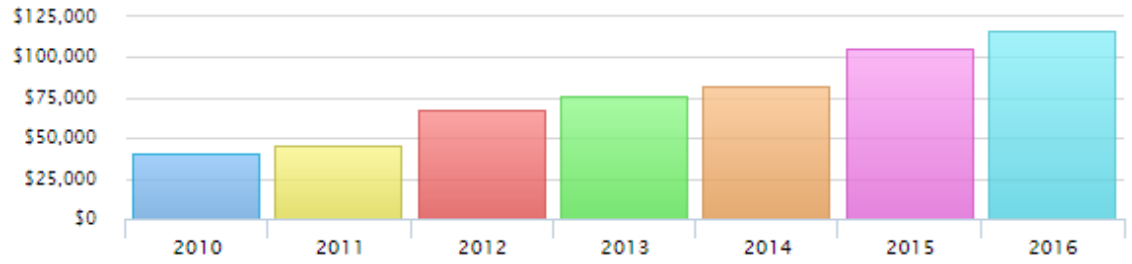
1 — 2 — 10

The government has given no firm indication of plans to recompete these contracts, thus Deltek has it as a Forecast Pre-RFP.

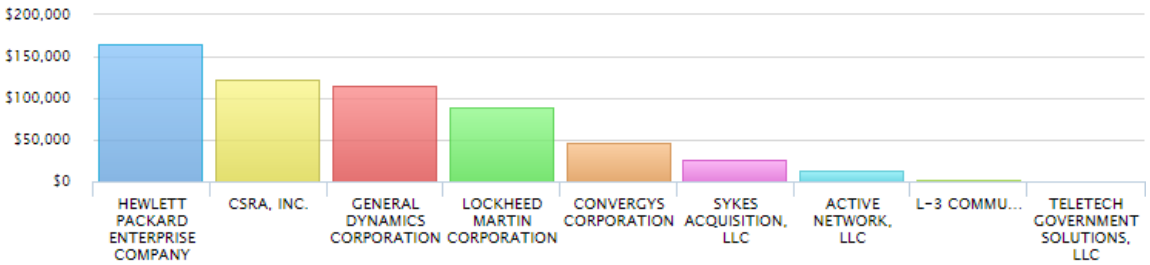
Summary

USA Contact is a government-wide contract vehicle for contact center services, supporting federal agencies to provide access to information and ensure timely, consistent, and accurate responses to public inquiries. Requirements include providing automated and manual customer support services to respond to inquiries about Federal Government programs, policies, information sources and agencies from the general public, Congressional offices, business and professional communities, academia, Government offices, and electronic and print media.

Spending Analysis (000s)



Competitive Analysis (000s)



Source: Deltek

What You Need to Know

- Multiple awards are anticipated
- Total reported spending since FY 2008 is $576M.
- Spending is dependent upon agency needs and situational circumstances, such as emergencies
- A 10-year contract is expected. Additionally, there are three 1-year option periods for task orders that are awarded prior to March 10, 2018
- The current USA Contact vehicle serves as a resource for at least 10 different agencies, including DHS, HHS and EPA

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Enterprise Training Services Contract (ETSC)

At a Glance

Opportunity ID: 122222

Buying Organization: Army

Solicitation Date: 12/2016 (Gov't Est)

Award Date: 7/2017 (Gov't Est)

Value: $2.4B (Gov't Est)

Competition Type: Small Bus Set-Aside, Full and Open/Unrestricted

Primary Requirement: Professional Services

GovWin Timeline Confidence Rating

1 — 7 — 10

A draft is expected in October. The government's projection of a December 2016 release may be a little optimistic, but it sounds like it won't be far off.

Summary

The Enterprise Training Services Contract (ETSC) will serve as a multiple award contract providing contingency operations training, services and operations and maintenance of Army and other non-standard training aids. Performance is expected to be throughout the Continental United States (CONUS) plus Alaska, Hawaii and US Territories and Districts as well as outside the Continental United States (OCONUS).

ETSC Type Work on WFF

Task Order by Environment

Source: Deltek

What You Need to Know

- A 5-year contract is expected
- The government plans 3-5 full and open awardees and 6-10 restricted awardees
- There are 3 Service Areas: Training/Education and Advisory Assistance, Exercise Planning, Management and Support and Training Systems and Range Operations and Maintenance
- No on-ramp/off-ramp is contemplated
- For the base contracts, Best Value Trade Off is planned but task orders may use other evaluation methods
- The incumbent contract War Fighter Focus (WFF) is being recompeted via multiple opportunities. Additional WFF opportunities with FY17 RFP dates: ATMP (ID: 107162), TRIOSS (ID: 126929), LCPM (ID: 118306), JRTC (ID: 137418), JMRC (ID: 137424), NTC (ID: 137421), MTCCS (ID: 129063), UAS (ID: 132583), CIO-G6 (ID: 132663) and HTASC (ID: 132609)

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Supply Chain Management Services (STOS Logistics)

At a Glance

Opportunity ID: 124867

Buying Organization: State

Solicitation Date: 01/2017 (Deltek Est)

Award Date: 06/2017 (Deltek Est)

Value: $2.3B (Deltek Est)

Competition Type: Full and Open/ Unrestricted

Primary Requirement: Professional Services

GovWin Timeline Confidence Rating

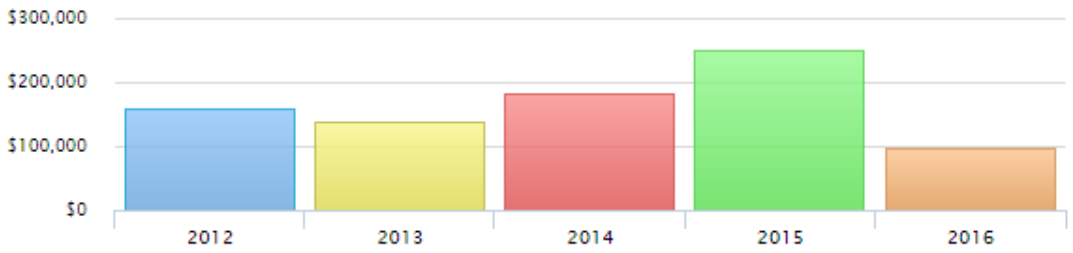
1 — 3 — 10

The government has only indicated that it will be solicited in FY 2017 and the acquisition strategy is still being formed.

Summary

The Department of State (DOS), Bureau of Diplomatic Security (DS), Office of Security Technology (ST) has a continuing requirement for a qualified contractor to provide a robust, cradle-to-grave Supply Chain Management (SCM) service under the Security Technical Operational Services (STOS) initiative. In order to maintain a state of readiness both domestically and overseas, the SCM contractor is expected to identify, evaluate and incorporate new technical security capabilities into the existing suite of products and services, while ensuring timely and cost effective access to approved technology.

Spending Analysis (000s)



Competitive Analysis

General Dynamics is the only incumbent.

What You Need to Know

- The government confirmed the solicitation is anticipated in FY 2017
- General Dynamics' contract is anticipated to expire in June 2017
- A 5-year contract is expected
- Reported spending to date is $827 million, about 35% of the ceiling value
- The previous competition required a TOP SECRET Facility Clearance at the time of proposal submission
- SCM is only one contract anticipated for recompete under the STOS initiative. The others are:
  - Domestic Security Installation Services (Opp ID #103588)
  - Overseas Security Installation Services (Opp ID #143657)
  - Administration and Information Technology Services (Opp ID #103582)

Source: Deltek

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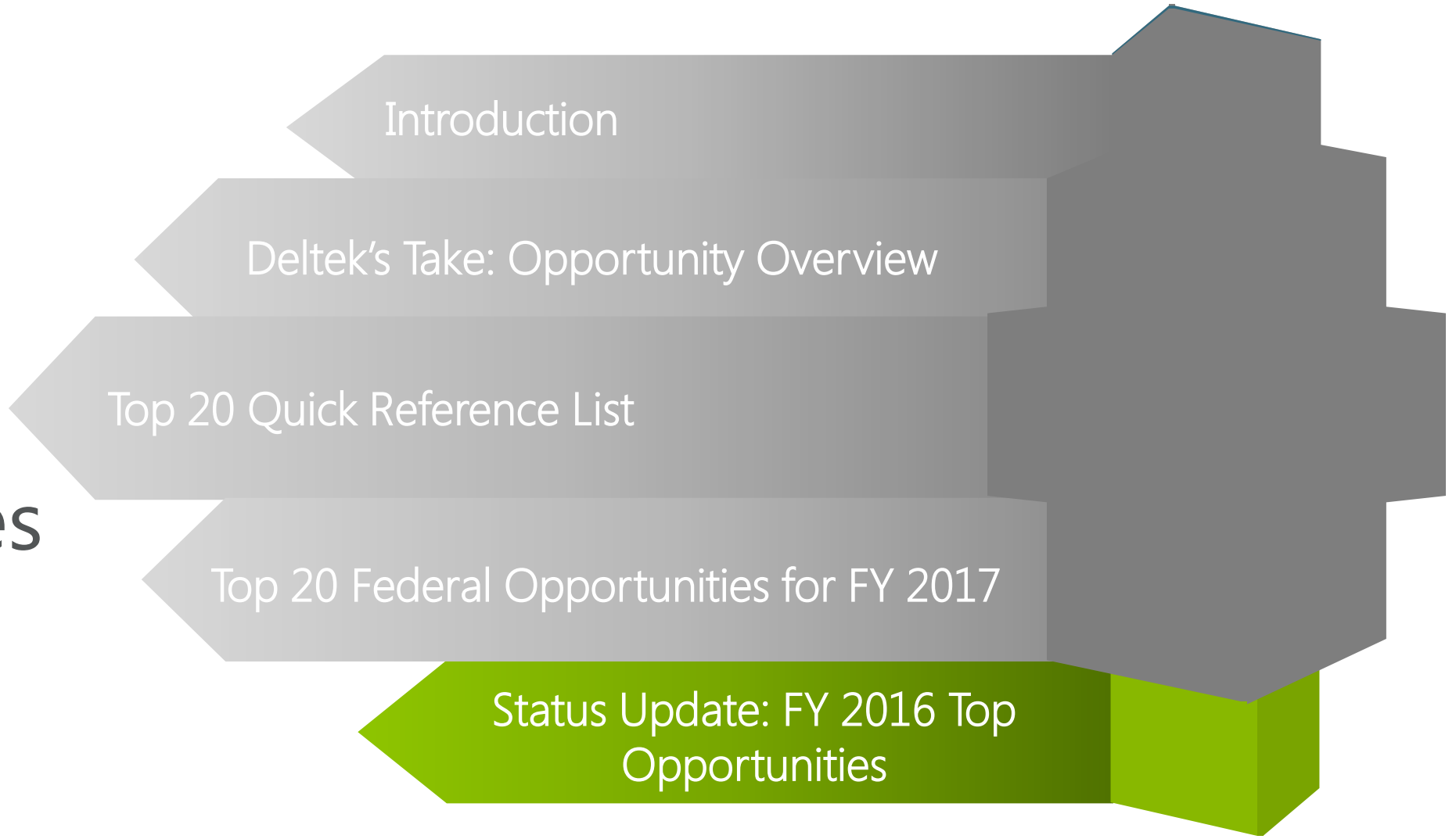
Status Update: FY 2016 Top Opportunities



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GovWin from Deltek

Top 20 Opportunities FY 2016 Status

FY 2016 Rank	Agency	Program Name	Est. Value*	GovWin IQ ID	Status
1	GSA	Enterprise Infrastructure Solutions (EIS)	$50B	115836	RFP released
2	GSA	ALLIANT II Unrestricted	$50B	106639	RFP released
3	DOE	Management and Operation of Sandia National Laboratory	$26B	39309	RFP released
4	DOD	ENCORE III	$17.5B	110485	RFP released
5	ARMY	Information Technology Enterprise Solutions 3 Services (ITES 3S)	$12.1B	64990	RFP released
6	DOD	Defense Health Information Technology (DHITS GEN I)	$10B	53177	Canceled
7	DOD	Joint Program Executive Office for Chemical and Biological Defense Joint Enterprise Research Development Acquisition and Procurement Omnibus Contract (JE-RDAP)	$8.3B	122478	On FY2017 List
8	DOC	FIRSTNET nationwide Public Safely Broadband Network (FIRSTNET NPSBN)	$6.5B	117206	RFP released
9	DOE	Management and Operation of the Nevada National Security Site	$5B	46367	Awarded
10	HHS	Operations and Technical Support for FFRDC FNLCR	$18B	110397	On Hold

* Values may have changed since last year's report

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GovWin from Deltek

Top 20 Opportunities FY 2016 Status

FY 2016 Rank	Agency	Program Name	Est. Value*	GovWin IQ ID	Status
11	DOD	Integrated Research Development for Enterprise Solutions (IRES)	$4.6B	42435	RFP released
12	ARMY	Human Resources Solutions Support Personnel Life Cycle Support Services (HRSS)(PLS)	$6.1B	80321	On FY 2017 List
13	ARMY	Army Desktop and Mobile Computing 3 (ADMC 3)	$5B	110270	RFP released
14	DOD	Operational Support for Global Special Operations Forces (OSGS)	$8B	112044	RFP released
15	DOE	Savannah River Site Liquid Waste	$4.2B	109481	RFP released
16	ARMY	Installation Modernization (IMOD II)	$4B	78913	Canceled
17	DOC	Professional and Technical Support Services Contract Vehicle (PRO-TECH)	$3B	78803	RFP released for one domain
18	ARMY	ARMY TADDS Maintenance Program (ATMP)	$3.5B	107162	On FY 2017 List
19	SSA	Information Technology Support Services Contract	$3.5B	106399	RFP released
20	ARMY	Common Hardware Systems 5 (CHS-5)	$3.9B	96504	On FY 2017 List

* Values may have changed since last year's report

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